



OFFICE OF BUSINESS DEVELOPMENT

CITY OF LAS VEGAS

## **BUSINESS RETENTION, EXPANSION & ASSISTANCE SERVICES DIRECTORY**



OFFICE OF BUSINESS DEVELOPMENT

THE OFFICE OF BUSINESS DEVELOPMENT works with other city of Las Vegas departments, as well as local business assistance agencies, to help owners and operators find solutions to their problems and locate needed resources.

Assistance we offer includes:

- **ONSITE BUSINESS ASSISTANCE.** We can conveniently provide you with consultations and troubleshooting assistance at your place of business.
- **FAST TRACK PROGRAM.** Our staff can assist with expediting business entitlements and permitting, and can provide details on state incentives for job creation.
- **VISUAL IMPROVEMENT PROGRAM.** We offer financial assistance for commercial and entertainment-oriented building exterior upgrades within the downtown Redevelopment Area.
- **RETAIL ASSISTANCE PROGRAM.** This outreach program has been designed to assist interested businesses with leasing efforts.
- **DATA RESOURCES.** Includes free, fact-filled publications such as our annual *Community Profile*, our *Workforce Development Resource Guide* and our quarterly newsletters.

For further details on assistance our office can provide, please visit our Web site at [www.lasvegasnevada.gov/obd](http://www.lasvegasnevada.gov/obd) or contact us at 702.229.6551



## CITY OF LAS VEGAS BUSINESS SERVICES RESOURCE GUIDE

### BUSINESS RETENTION, EXPANSION & ASSISTANCE SERVICES

- **Utilities:**
  - ☐ Electric ([www.nevadapower.com](http://www.nevadapower.com))
  - ☐ Natural Gas ([www.swgas.com](http://www.swgas.com))
  - ☐ Water ([www.lvwwd.com](http://www.lvwwd.com))
- **Business and Entrepreneurial Financial Assistance:**
  - ☐ Certified Development Companies (SBA 504 Loans) ([www.sba.gov/nv](http://www.sba.gov/nv))
  - ☐ Commercial and Entertainment Visual Improvement Programs ([www.lasvegasnevada.gov/obd](http://www.lasvegasnevada.gov/obd))
  - ☐ Economic Industry Disaster Loans ([www.sba.gov](http://www.sba.gov))
  - ☐ Micro Loan Program ([www.sba.gov/nv](http://www.sba.gov/nv))
  - ☐ Nevada Revolving Loan Fund ([www.expand2nevada.com](http://www.expand2nevada.com))
  - ☐ Service Core of Retired Executives (SCORE) ([www.scorelv.org](http://www.scorelv.org))
  - ☐ Small Business Administration ([www.sba.gov/nv](http://www.sba.gov/nv))
  - ☐ Tax Increment Financing ([www.lasvegasnevada.gov/obd](http://www.lasvegasnevada.gov/obd))
  - ☐ Valley Center Opportunity Zone Community Development Corp. ([www.vcoz.org](http://www.vcoz.org))
- **Community Development and Infrastructure:**
  - ☐ Community Development Block Grants ([www.lasvegasnevada.gov/neighborhoodservices](http://www.lasvegasnevada.gov/neighborhoodservices))
  - ☐ Brownfields Initiatives ([www.lasvegasnevada.gov/obd](http://www.lasvegasnevada.gov/obd))
  - ☐ Housing and Urban Development ([www.haclv.org](http://www.haclv.org))
- **International Trade Assistance:**
  - ☐ Nevada Global Trade and Investment Program ([www.expand2nevada.com](http://www.expand2nevada.com))
  - ☐ Department of Commerce Export Programs ([www.buyusa.gov/nevada](http://www.buyusa.gov/nevada))
- **Onsite/Off-Site Management Counseling:**
  - ☐ Management Assistance Partnership (<http://mapnv.com>)
  - ☐ IRS Small Business Tax Educator ([www.irs.gov](http://www.irs.gov))
- **Buyer/Supplier Purchasing Assistance:**
  - ☐ Nevada Minority Purchasing Council (<http://qualitysupsvcs.com>)
  - ☐ The Nevada Association of Purchasing and Supply Management, Inc. ([www.napsm.org](http://www.napsm.org))
  - ☐ Las Vegas Valley Water District Small Business Enterprise Program ([www.lvwwd.com](http://www.lvwwd.com))
- **Business Startup Assistance:**
  - ☐ Office of Business Development ([www.lasvegasnevada.gov/obd](http://www.lasvegasnevada.gov/obd))
  - ☐ Nevada Small Business Development Center ([www.nsbdc.org](http://www.nsbdc.org))
  - ☐ Service Core of Retired Executives (SCORE) ([www.scorelv.org](http://www.scorelv.org))
- **Government Procurement:**
  - ☐ Nevada Procurement Outreach Program ([www.expand2nevada.com](http://www.expand2nevada.com))
- **Recruiting, Screening and Training:**
  - ☐ College of Southern Nevada System ([www.csn.edu](http://www.csn.edu))
    - New and Expanding Industry Training ([www.csn.edu](http://www.csn.edu))
    - Job Prequalification Training ([www.csn.edu](http://www.csn.edu))
    - Retail and Banking ([www.csn.edu](http://www.csn.edu))
    - Work Keys ([www.csn.edu](http://www.csn.edu))

- Recruiting, Screening and Training, Continued...
  - Department of Employment, Training & Rehabilitation Programs – Employment Security Division (<http://detr.state.nv.us>)
    - Career Enhancement Programs (<http://detr.state.nv.us>)
    - Casual Labor Program (<http://detr.state.nv.us>)
    - Foreign Labor Certification (<http://detr.state.nv.us>)
    - Nevada JobConnect (<http://detr.state.nv.us>)
    - Rapid Response (<http://detr.state.nv.us>)
    - School to Careers (<http://detr.state.nv.us>)
  - Adult Education Programs ([www.lasvegasnevada.gov/files/workforce\\_development\\_resource\\_guide.pdf](http://www.lasvegasnevada.gov/files/workforce_development_resource_guide.pdf))
  - Literacy Resources ([www.lasvegasnevada.gov/files/workforce\\_development\\_resource\\_guide.pdf](http://www.lasvegasnevada.gov/files/workforce_development_resource_guide.pdf))
  - Non-Profit Education Training and Rehabilitation Organizations ([www.lasvegasnevada.gov/files/workforce\\_development\\_resource\\_guide.pdf](http://www.lasvegasnevada.gov/files/workforce_development_resource_guide.pdf))
  - Building Trades Apprenticeship Programs ([www.lasvegasnevada.gov/files/workforce\\_development\\_resource\\_guide.pdf](http://www.lasvegasnevada.gov/files/workforce_development_resource_guide.pdf))
  - Offender Re-Entry Program ([www.lasvegasnevada.gov/neighborhoodservices](http://www.lasvegasnevada.gov/neighborhoodservices))
- State Relocation Incentives:
  - Train Employees Now ([www.expand2nevada.com](http://www.expand2nevada.com))
  - Tax Incentives on Land and Capital ([www.expand2nevada.com](http://www.expand2nevada.com))
  - Tax Exemptions on Equipment ([www.expand2nevada.com](http://www.expand2nevada.com))
  - Tax Exemptions on Manufacturing Inventories ([www.expand2nevada.com](http://www.expand2nevada.com))
  - Tax Exemptions to Encourage Research and Development ([www.expand2nevada.com](http://www.expand2nevada.com))
- Venture and Risk Capital Programs:
  - Sierra Angels ([www.sierraangels.com](http://www.sierraangels.com))
  - Small Business Innovative Research ([www.expand2nevada.com](http://www.expand2nevada.com))
  - Nevada Small Business Development Center ([www.nsbdc.org](http://www.nsbdc.org))
- Federal Government Small Business Resources:
  - Business Advisor ([www.business.gov](http://www.business.gov))
  - Department of Defense Business Opportunities (<http://dodbusopps.com>)
  - Office of Small and Disadvantaged Business Utilization ([www.ustreas.gov/sba](http://www.ustreas.gov/sba))
  - Department of Labor/Office of Small Business Programs ([www.dol.gov/osbp/welcome.htm](http://www.dol.gov/osbp/welcome.htm))
  - Women Entrepreneurship in the 21<sup>st</sup> Century ([www.women-21.gov](http://www.women-21.gov))
  - Small Biz Assistance for Veterans and National Guard ([www.score.org/veteran.html](http://www.score.org/veteran.html))
- Energy Efficiency Programs:
  - Air Conditioning Load Management (<http://energy.state.nv.us>)
  - Cool Controls Plus Program (<http://energy.state.nv.us>)
  - Energy Star Lighting and Appliance Program (<http://energy.state.nv.us>)
  - Energy Star Manufactured Homes Program (<http://energy.state.nv.us>)
  - Refrigerator Recycling Program (<http://energy.state.nv.us>)
  - Sure Bet Commercial Incentives Program (<http://energy.state.nv.us>)
  - Sure Bet for Schools and New Construction Program (<http://energy.state.nv.us>)
  - Low Income Program (<http://energy.state.nv.us>)
- New Development Assistance:
  - Office of Business Development Fast Track Program ([www.lasvegasnevada.gov/obd](http://www.lasvegasnevada.gov/obd))
  - City of Las Vegas Development Service “One Stop Shop” Help Center Guide ([www.lasvegasnevada.gov/files/dscguide.pdf](http://www.lasvegasnevada.gov/files/dscguide.pdf))
  - Nevada Power New Development Center ([www.nevadapower.com](http://www.nevadapower.com))



The Office of Business Development partners with over 14 allies to match client needs with the appropriate resources. Our allies include:

- Other City Departments
- Department of Employment, Training & Rehabilitation
- Institute for Business and Industry
- Manufacturing Assistance Partnership
- Nevada Development Authority
- Nevada Small Business Development Center
- Southern Nevada Workforce Investment Board
- Southwest Gas Corporation
- State of Nevada Commission on Economic Development  
Procurement Outreach
- State of Nevada Department of Human Resources Welfare Division
- UNLV Professional Development Center
- UNLV Biotechnology Center
- U.S. Small Business Administration

For more information contact us at:

**City of Las Vegas**  
**Office of Business Development**  
**400 Stewart Avenue**  
**Second Floor**  
**Las Vegas, Nevada 89101**  
**Phone: 702.229.6551**  
**Toll Free: 866.777.7483**  
**Fax: 702.385.3128**  
**E-mail: [obd@lasvegasnevada.gov](mailto:obd@lasvegasnevada.gov)**  
**Web: [www.lasvegasnevada.gov/obd](http://www.lasvegasnevada.gov/obd)**

